

P&L (Management Monthly Report)	2007	Jan-08A	Feb-08A	Mar-08A	Mar-08F	Delta	Apr-08F	May-08F	Jun-08F	Jul-08F	Aug-08F	Sep-08F	Oct-08F	Nov-08F	Dec-08F	2008F	Budget	Delta
Sales Total	130,115,500	12,073,755	12,397,635	11,962,750	11,524,505	438,245	11,391,893	12,700,137	12,650,651	12,672,560	12,674,449	11,390,887	11,395,965	11,395,434	14,369,095	147,075,216	143,452,800	3,622,416
COGS Total	80,543,875	7,419,750	7,518,750	7,438,890	7,111,000	327,890	7,069,840	7,787,922	7,777,152	7,781,248	7,782,107	7,070,926	7,072,409	7,072,320	8,726,093	90,517,410	86,868,000	3,649,410
GM Total	49,571,625	4,654,005	4,878,885	4,523,860	4,413,505	110,355	4,322,052	4,912,215	4,873,499	4,891,312	4,892,342	4,319,961	4,323,556	4,323,114	5,643,002	56,557,805	56,584,800	-26,994
GM Total (%)	38 %	38 %	39 %	37 %	38 %	-0 %	37 %	38 %	38 %	38 %	38 %	37 %	37 %	37 %	39 %	38 %	39 %	-0 %
Personal Expenses	20,422,800	1,644,450	1,661,760	1,687,725	1,706,385	-18,660	1,751,290	1,773,276	1,802,960	1,843,200	1,874,911	1,910,073	1,947,178	1,983,126	2,441,768	22,321,720	22,923,810	-602,089
General & Administration Expenses	3,386,451	73,138	319,975	291,661	327,673	-36,012	139,499	713,055	343,072	145,209	147,112	345,131	145,817	146,020	345,656	3,155,348	2,743,783	411,564
Other Operating Income	2,359,800	285,650	294,589	258,460	272,655	-14,195	262,111	289,460	284,242	288,381	287,359	257,803	258,540	258,265	325,620	3,350,485	3,263,434	87,050
Other Operating Expenses	1,590,000	195,000	165,895	171,650	186,129	-14,479	166,627	179,312	181,724	182,107	181,050	163,344	163,322	163,167	205,910	2,119,111	2,180,886	-61,775
EBITDA	26,532,174	3,027,067	3,025,844	2,631,284	2,465,972	165,311	2,526,746	2,536,030	2,829,985	3,009,177	2,976,627	2,159,215	2,325,778	2,289,065	2,975,287	32,312,109	31,999,753	312,355
EBITDA Margin (%)	20 %	25 %	24 %	21 %	21 %	0 %	22 %	19 %	22 %	23 %	23 %	18 %	20 %	20 %	20 %	21 %	22 %	-0 %
Depreciation	14,658,008	0	0	0	0	0	0	0	0	0	0	0	0	0	14,001,000	14,001,000	14,000,100	900
EBIT	11,874,166	3,027,067	3,025,844	2,631,284	2,465,972	165,311	2,526,746	2,536,030	2,829,985	3,009,177	2,976,627	2,159,215	2,325,778	2,289,065	-11,025,712	18,311,109	17,999,653	311,455
EBIT Margin (%)	9 %	25 %	24 %	21 %	21 %	0 %	22 %	19 %	22 %	23 %	23 %	18 %	20 %	20 %	-76 %	12 %	12 %	-0 %
Interest Expense	10,094,426	908,365	907,571	904,481	926,100	-21,619	897,529	902,116	909,904	877,276	877,416	869,420	828,961	828,987	847,514	10,822,567	14,992,925	-4,170,357
PBT	1,779,740	2,118,702	2,118,273	1,726,803	1,539,872	186,930	1,629,217	1,633,914	1,920,080	2,131,900	2,099,210	1,289,795	1,496,816	1,460,077	-11,873,227	7,751,563	3,183,470	4,568,092
Income Tax	515,068	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,282,568	-2,282,568
Profits (Losses) for Current Period	1,264,672	2,118,702	2,118,273	1,726,803	1,539,872	186,930	1,629,217	1,633,914	1,920,080	2,131,900	2,099,210	1,289,795	1,496,816	1,460,077	-11,873,227	7,751,563	900,902	6,850,660